



Below are some of the questions I might ask you.

Please feel free to re-write these however you see fit and share back with hello@meyerylucas.com -- this is for you specifically, so if there is anything you would like me to highlight or not touch on, just edit below!

1. What inspired you to start your business/get started in real estate, etc.
2. What does your team look like? And your brokerage situation?
3. Take me through a day in your life? How does your day look?
4. Do you have a slam dunk success story with a client, another agent, or a vendor?
5. What piece of technology fuels your universe? (Meaning, if I shut this thing off for you for a week, what would make your world implode?)
6. Is there an investment you have made in your business that hasn't panned out? (A person, system, technology, piece of equipment?)
7. If you could redo, undo, or re-write one thing in your business (big or tiny), what would it be?
8. What is the number one mistake you see newer entrepreneurs or new agents do?
9. Where do you see your business in the next five years?
10. Do you have an exit strategy from the Real Estate industry?
11. Who is someone that you look up to?

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